



## Get Connected. Join NAIOP.

NAIOP Tulsa is the *only* commercial real estate organization that gives its members direct access -- **the only one.**

As Tulsa's leading commercial real estate organization, NAIOP Tulsa is your place to get connected. Our members not only have direct access to principals in the development industry, but also state leaders and federal legislators, City of Tulsa Development Services, INCOG, City of Tulsa Fire Department, Tulsa Regional Chamber and Tulsa Public Works Department.

You also get access to:

NAIOP Tulsa's **Annual Tulsa Trends Conference** hosted some of the nations most respected commercial real estate development professionals along with over 175 of the region's top professionals.

NAIOP's **Developing Leader Program** is the opportunity for young commercial development and real estate professionals under the age of 35 to build relationships with one another and develop the skills and knowledge required to become the next generation of successful industry leaders.

NAIOP Tulsa's **award winning programs** in 2012 included a behind the scenes look at One Place, insider walking tour of the Brady District, meet and greet with city officials at Southern Hills, and a presentation by our national NAIOP Chairman.

# Why join NAIOP Tulsa?



"Starting with the financial panel in January to the 'Meet the City Councilors' reception at Southern Hills Country Club, to the awesome Brady District walk-about tour in May, the 2012 programs at NAIOP Tulsa were top-notch and well worth the value and I'm glad I attended."

Dave Kollmann  
Division President, Flintco



"American Residential Group has been a part of NAIOP Tulsa since the chapter was founded in 1983. My participation in NAIOP has provided information and insight into our industry that is not replicated in any other real estate organization."

Steve Ganzkow  
Owner, American  
Residential Group



"NAIOP Tulsa's *Commercial Properties Magazine* and Tulsa Trends event are excellent representations of what the Tulsa commercial real estate market is all about. The Tulsa Chamber of Commerce has participated in NAIOP Tulsa for over 15 years because the membership and meetings help our professionals keep their fingers on the pulse of the market."

Justin McLaughlin,  
Senior Vice President of Economic Development,  
Tulsa Regional Chamber of Commerce



"Throughout my real estate career I have had the opportunity to align my time, skills and resources with various industry organizations, NAIOP Tulsa being one, ranking as the leader of the pack for access to community leaders involved in Tulsa area commercial real estate. NAIOP members are quality professionals and the NAIOP Tulsa leadership team drives the organization with a sincere desire to create value for its members as well as provide a strong force on issues critical to our industry."

Tanda L. Francis  
Beacon Commercial Group



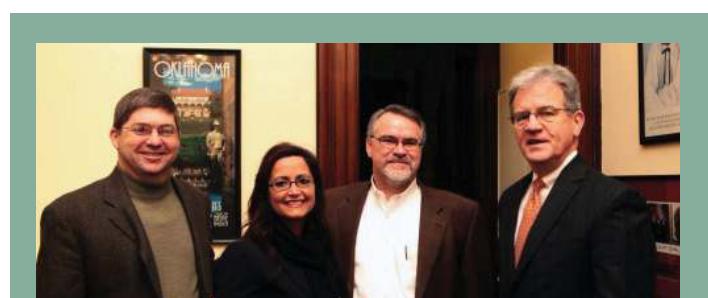
"I don't know of another group where I can go and have breakfast with Crystal Keller of Development Services or Susan Miller of INCOG in a positive setting and build a working relationship that makes dealing with the development process in the City of Tulsa so much more positive. Thanks to NAIOP Tulsa for these sorts of positive opportunities."

Gene Phillips  
Wallace Engineering



"Being a Developing Leader member at NAIOP Tulsa is a networking goldmine for someone like me. Shaking hands and chatting with Tulsa's most experienced developers and community leaders at the monthly breakfasts and special events has helped move my career ahead."

Devin Wanzor  
Vice-President, Summit Bank



## To Get Access

For more information on becoming a member of the Tulsa Chapter of NAIOP visit our website at [www.naioptulsa.com](http://www.naioptulsa.com), or call the Tulsa Chapter Executive Director Debra Wimpee at 918-850-3654. You can also visit the national website at [naiop.org](http://naiop.org).